

Pocono Mountains Chamber of Commerce
Stroudsburg, PA

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Visit us at www.poconochamber.net

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IMPACT

Monthly

February 2007 VOL. 36, NO.2

GEISINGER HEALTH SYSTEM MAJOR SPONSOR OF EXPO 2007



GEISINGER

Geisinger Health System will be the major sponsor of the Pocono Mountains Chamber of Commerce's EXPO 2007. This year marks the 20th Anniversary of Expo, the event that will take place on March 14 and 15 at East Stroudsburg University of Pennsylvania's Koehler Field House from 3:00 p.m. to 8:30 p.m. each day.

EXPO is the region's largest business and community exposition. It provides a perfect opportunity to build awareness of your company or organization, showcase your newest products and services, and meet potential customers and suppliers face-to-face.

A variety of sponsorship levels are available that will entitle businesses to have their company name displayed on the entrance header, their logo printed on a high-quality canvas tote bag that will be given to attendees, and most importantly, all local advertising.

Thanks to our major sponsor, Geisinger Health System - and other sponsors who include: Advanced Business Equipment, Wilkes-Barre/Scranton International Airport, East Stroudsburg University of Pennsylvania, First National Bank of Palmerton, George Roberts Production, Grace Park Seniors Living Well, Shawnee Academy, Halterman's, NE PA Community Federal Credit Union, R.K.R. Hess Associates, Inc., and Pennstar Bank.

CareerFest, held on the first day of Expo and sponsored by the Education Committee of the Pocono Mountains Chamber of Commerce, brings the expertise of professionals from a variety of careers to high school students.

Booths and sponsorships are still available for Expo, but they are going fast, so please make your reservation today. All forms including exhibitor application, contract, sponsorship details and floor plan are available on our Web site at www.poconochamber.net or contact Miriam Conway at the Chamber at (570) 421-4433.

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Pocono Mountains Business Magazine TV Show "Your Local Business and Economic News Report"

Airtimes: Mondays at 4:30 p.m., Thursdays at 8:00 p.m.,
and

Sundays at 12:00 noon on Blue Ridge Cable TV 13.
Airtimes are subject to programming changes.

For up-to-date airtime changes, program information,
or to download a copy of the show, go to

www.GeorgeTV.com



Committee Corner

The basic principle behind the **Education Committee** is to promote all phases of career education and training. This very active Chamber committee brings business people and educators together to focus on the younger members of our community. We are pleased to say that we have representatives from East Stroudsburg, Pocono Mountain, Pleasant Valley, and Stroudsburg School District. Monroe Career & Technical Institute, Notre Dame, Evergreen, and Shawnee Academy are also represented.

CareerFest is one of the most interactive events that the Education Committee sponsors. On the first day of our Annual Expo, which will be held March 14 and 15, 2007, more than 400 high school students come together to discuss potential careers. What is unique is that students are given the opportunity to attend up to four out of 25 presentations on various career paths, and all the presenters are local business people. They discuss salary ranges, education requirements, etc., and this setting allows the students to be open with questions. East Stroudsburg University of Pennsylvania is our host each year. It is a tremendous way for local business people to interact with the students.

Watch your Impact for our May event. Each year the Education Committee hosts the Annual Youth Appreciation Day Luncheon. At this event we honor students, not because of their grades, but because of their perseverance to overcome personal obstacles. These students have won the respect of the teachers, administrators, and peers in ways you can only imagine. If you have not yet attended one of these luncheons, you should mark your calendar for May 22, 2007. This event is very inspirational and it will give you a strong sense of pride in our youth of today.

And lastly, but not least important, we try to strengthen the relationship between education and business. Programs such as school-to-work and leadership development are always on our minds. You will hear us discussing such things as: How do we prepare our students for today's workforce? What can we offer to keep them working here in the Poconos instead of moving away?

As you can see, we are very busy, so please watch for us throughout the year and join us when you can. We meet the second Monday of each month at 12:00 noon at Monroe Career & Technical Institute in Bartonsville.

PMCC MISSION STATEMENT
 Act as
 A Unified Voice of Business
 dedicated to the Prosperity of all
 Commerce
 leading to the Enhancement of the
 Quality of Life
 in our region and surrounding areas.

February 2007 Calendar of Events	
February 1	Membership Committee 4:00 p.m. - PMCC
February 2	Government Affairs Committee 8:00 a.m. - Best Western Pocono Inn - Stroudsburg
February 5	Education Committee 12:00 noon - Monroe Career & Technical Institute - Bartonsville
February 7	New Member Breakfast 7:30 a.m. - Burnley Employment & Rehabilitation Services - Snydersville
February 8	Tech Task Force 4:00 p.m. - PMCC
February 9	Leadership Pocono 8:00 a.m. - PMCC
February 13	Women in Business Luncheon 12:00 noon - Best Western Pocono Inn - Stroudsburg
February 13	Business Card Exchange 5:00 p.m. - Sam Snead's Tavern - Shawnee-on-Delaware
February 14	Economic Development/Transportation Committee 8:00 a.m. - PMCC
February 16	Monthly Breakfast 7:30 a.m. - Best Western Pocono Inn - Stroudsburg
February 20	Small Business Development Committee 8:00 a.m. - PMCC
February 21	HR Committee 8:30 a.m. - PMCC
February 23	Environmental Committee 8:00 a.m. - PMCC
February 26	West End Committee 8:00 a.m. - Western Pocono Community Library - Brodheadsville
February 26	Executive Committee 8:30 a.m. - PMCC
February 27	Board of Directors 8:30 a.m. - Best Western Pocono Inn - Stroudsburg
February 28	Women in Business Steering Committee 10:00 a.m. - PMCC
TBA	Expo Committee
TBA	Quality of Life Committee

Studio Colette, Inc. will be the sponsor for the February 13 Women in Business Luncheon to be held at the Best Western Pocono Inn.

Members in the News continued from page 7

Martz Bus Lines/Martz Trailways is now offering a new and exciting way to get your message to potential customers. Through our exclusive agreement with Message in Motion we can put your message on a bus traveling to New York City, and virtually any major city through our national partnerships. What better way to reach more than a million people per day, reminding them to come and enjoy the Poconos! We offer full bus wraps as well as partial bus advertising, in essence creating for you a cost-effective moving billboard. We can place your message on our monitor in the Martz Bus Delaware Water Gap Terminal, reaching potentially a thousand people per day. We can help take your business to the next level with a custom vehicle wrap. The stunning graphics will let people know who you are! Call us today and let us be part of making the Poconos a great destination and helping your business grow. Visit: www.messageinmotion.com or call Peter Luck at: (570) 977-7731 or Paulette Pacitti at: (570) 371-4627

Pocono Medical Center welcomes Nche Zama, MD, PhD, as the first cardiovascular/thoracic surgeon to practice in the Poconos. Dr. Zama will be performing interventional procedures, including bypass and other heart surgeries, as part of the services offered at the ESSA Heart and Vascular Institute.



Dr. Zama

Dr. Zama comes to Pocono Medical Center from the Guthrie Clinic in Sayre, Pennsylvania, where he was chief of cardiovascular and thoracic surgery. He is board certified by the American Board of Thoracic Surgeons and the American Board of Surgery. A native of Cameroon, Africa, Dr. Zama earned a medical degree from the University of Cincinnati, and a PhD in chemistry from Cleveland State University-Cleveland Clinic Foundation. He completed a residency in general surgery at the Cleveland Clinic Foundation and was senior resident in pediatric-cardiac surgery at Harvard Medical School, Boston Children's Hospital. He completed a fellowship in cardiothoracic surgery at Harvard Medical School, Beth Israel Deaconess Hospital; and was a fellow in cardiac valve surgery at Hospital Broussais, Universite de Paris, France.

Pocono Mountains Association of REALTORS® presents Fighting for Our Fair-Share of School Funding, a speaking engagement. "The General Assembly shall provide for the maintenance and support of a

thorough and efficient system of public education to serve the needs of the Commonwealth" - Constitution of Pennsylvania, Article III, Section 14. The event will feature Ron Cowell, President, the Education Policy and Leadership Center, and retired member of the Pennsylvania House of Representatives on Monday, March 12 at East Stroudsburg University's Abeloff Auditorium from 7:00 p.m. - 9:00 p.m. Discussion includes: Background information on school funding in Pennsylvania, insight on efforts by the EPLC and other organizations to lobby for adequate and equitable funding for all students, and a question and answer session. For more information, please contact Cheryl Houseman, Government Affairs Director, Pocono Mountains Association of REALTORS® at: (570) 424-8846 or chouseman@poconorealtors.com.

Shawnee Ski & Snowboard School is one of the largest winter sports schools in the east. With more than 150 Ski and Snowboard Instructors teaching 40,000+ lessons each winter, the school, a long time member of PSIA (Professional Ski Instructors of America) offers a full schedule of lesson options, including group and private lessons at all skill levels, beginner packages, all mountain packages, multi-day vacationers packages plus the extremely popular children's programs - SKIwee, Mountain Cruisers, and Young Riders. All lessons and programs emphasize safety, fun, and learning. For an overview of all Ski & Snowboard School programs and prices, visit www.shawneemt.com, where you'll also find a new Interactive Guide for First Timers. They also offer a new format for beginners, private lesson reservations, and the all new "Mommy and Me" lessons.

Tobyhanna Army Depot's, Army Community Service, Employment Readiness Program (ERP), will host a Hospitality Industry Job Fair on Saturday, March 10. The event will take place from from 10:00 a.m. - 2:00 p.m. in the Landing dining facility at the Depot. The Job Fair will assist family members of active duty and retired military, as well as local residents, to learn more about employment opportunities in the region's hospitality industry. The focus will be on summer employment. Hospitality industry employers may purchase booth space for \$25.00, which includes a 6-foot table with cover and a chair. A lunch is included in the registration cost. The event is an opportunity for regional employers to recruit and hire quality people for the upcoming summer season. If you are interested in participating, contact: Sheila Fredenberg, Army Community Service - ERP Coordinator at (570) 895-8887 or sheila.fredenberg@tobyhanna.army.mil. Registration will be open until all tables have been filled. Monroe County CareerLink is cooperating with this effort.

Monthly Breakfast



left to right- Robert Phillips, IOM- Numa Snyder- George Roberts

The December Monthly Breakfast was held on December 15, 2007 at the Best Western Pocono Inn. The sponsor was Pocono Mountains Business Magazine TV Show. Mr. George Roberts of George Roberts Productions talked about the Pocono Mountains Business Magazine TV Show, which he produces. Mr. Roberts stated that the latest technology is "Streaming Video," which is video that is delivered and displayed through the internet. They can help any business put together a video and stream it for you. Every month approximately 35 business people are interviewed and the program is aired on Blue Ridge Communications TV-13. The air times are: Monday - 4:30 p.m., Thursday - 8:00 p.m., and Sunday at 12:00 noon. You can also view the show on www.georgetv.com

The Special Program was delivered by Numa Snyder. Numa Snyder graced us with holiday music, first played on the piano during breakfast and then on the violin where everyone in attendance joined in with song.

Faye Cyphers from the Legendary Tannersville Inn won the 50/50, which she donated to Toys for Tots. The Chamber's portion of the 50/50 was donated to Monroe County Children & Youth's Toy Drive.

New Member's Breakfast

Air Dynamics Heating and Air Conditioning specializes in residential and commercial heating, cooling, and plumbing. They have 24/7 emergency service. They also offer duct cleaning and duct sealing, as well as fabricating and installing sheet metal. Give them a call at (570) 992-1515, or stop by and see them at Route 209, Rainbow Plaza in Brodheadsville.

Angels in the Outfields are a geriatric care management company. Their goal is to assist seniors to remain independent and live in their homes by providing services to them. Their phone number is (917) 525-7012. Give them a call today.

Candy Bouquet International #4775 is a delicious alternative to flowers. To learn more visit their Web site at www.gourmetsweettreats.com or give them a call at (570) 588-9525.

Caresite Pharmacy is a small apothecary type pharmacy, located in the Geisinger Building in Mount Pocono. The company philosophy is "Our commitment begins with caring." They value their customer's time by providing quick, efficient service. You can visit them online at www.caresiterx.com for more information, or give them a call at (570) 895-5055.

Mr. Sandless offers a no sanding solution for hardwood floor refinishing. Their services provide the customer with no mess, no odor, and a quick finish. They also offer commercial tile refinishing. Their phone number is (570) 223-0843. Give them a call.

Switzerland Old World Gifts is a European gift and collectible business. They directly import their products from Europe to deliver a unique shopping experience for their customers. They are also one of the largest clock dealers in the region. Their wide array of clocks includes Grandfather clocks, wall clocks, mantle clocks, cuckoo clocks, and motion clocks. They are located on Route 611 in Tannersville, and their phone number is (570) 620-2003.

Town and Country Kitchen and Bath supplies and installs custom and stock cabinets for any home need. They fabricate their own solid surface and laminate countertops. They serve both residential and commercial from start to finish. This includes sales, design, and installation. Give them a call at (570) 629-7889.

ATTENTION BUSINESS OWNERS!

Pocono Mountains Chamber of Commerce presents the following workshops from 3:00 p.m. to 5:00 p.m. to be held at the Pocono Mountains Chamber of Commerce.

Friday, February 9, 2007
ACCOUNTING & LEGAL ASPECTS
OF A BUSINESS

Friday, March 9, 2007
FINANCIAL STRATEGIES TO PROTECT &
GROW YOUR BUSINESS

Friday, April 6, 2007
FINANCIAL OPPORTUNITIES FOR
BUSINESS GROWTH

Call to Reserve Your Spot at (570) 421-4433

Women in Business Luncheon



Left to right: Leslie Underhill, Cindy Papile, Michelle Cappabianca, Charles Marzzacco

The January Women in Business luncheon which was sponsored by Weichert Realtors Acclaim was held at the Best Western in Stroudsburg. Leslie Underhill of Santosha on the Ridge gave an interesting presentation titled "Yoga: A Way to Find Balance in 2007."

The February luncheon which will also be held at the Best Western is sponsored by Studio Colette, Inc. The featured topic will be "Alternatives to the Gym: Samba-cise with Studio West," and will be presented by Lynn Olechnovich of Studio West Dance Club.

Danielle Jordan of Fidelity Home Abstract won the 50/50 drawing which she donated back to the scholarship fund.

For more information on upcoming WIB luncheons, to donate a door prize, or to sponsor a luncheon, please contact Miriam Conway at (570) 421-4433.

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ROUTE 209 & 115
BRODHEADSVILLE, PA 18322
570-992-4827
800-891-2317

Invest in the Future of Monroe County

Early learning opportunities reach children in their critical first years of life when 90% of the brain develops and sets them on a successful path in school. In advancing early childhood education as the foundation for later school success, Governor Edward Rendell recognizes that children's learning is enhanced when families, early childhood education programs, and communities work together. By enabling parents to work and children to thrive, the Office of Child Development and Early Learning is contributing to family stability and the economic growth of the Commonwealth.

The importance of Early Learning Opportunities is paramount to:

- improving the economic climate
- preparing children for school
- building a foundation for a skilled workforce to help businesses remain economically competitive

Employers find that child care can have a significant impact on their businesses. Lack of access to affordable quality child care may make it difficult for businesses to hire qualified employees. As business representatives in Monroe County, we are certain that you are aware that when parents are concerned about the care of their children they are less effective and productive in the workplace. A commitment to supporting the child care needs of employees can improve workplace effectiveness and serve as a recruitment tool to attract skilled workers.

For more information about Early Care and Education in Monroe County and/or to donate contact

Pocono Healthy Communities Alliance

Roxanne Powell, Early Care and Education Coordinator
570-517-3958 • rpowell@co.monroe.pa.us • www.pakeys.org



BUSINESS CARD EXCHANGE



The January 2007 Business Card Exchange, which was held at the Budget Inn & Suites in East Stroudsburg was a great success. More than 100 Chamber members and guests attended the event which featured an outstanding array of food, along with the opportunity to check out the newly renovated rooms. Take the time to stop by and see their marvelous facility.

Membership Anniversaries

50 Years

Smith Barney

25 Years

Pocono Family YMCA
Yutz-Merkle Insurance Agency

20 Years

Stroudsburg Granite Company

15 Years

Coordinated Health Systems
Debbie Kulick
Joseph P. McDonald, Jr. Esquire, P.C.
Odd-Lot Outlet, Inc.
PA Dept. of Public Welfare, Monroe County

10 Years

Amori & Riegel, LLC
Gary's Meat Market
Pocono Farms Country Club Association
Winona Lakes Property Owners Association

5 Years

Angel's Closet
Joseph Battisto
Chem-Dry of the Poconos
DeSales University MBA Program
Finishing Touches/World of Coins & Stamps
HumanWorks Affiliates, Inc.
Keystone Custom Cabinets & Woodworks, Inc.
The Gift & Incentive Program

Congratulations!



From the President



Few issues draw as much attention as state business taxes for businesses seeking to locate or expand operations. So in 1991, when the Commonwealth levied the largest tax increase on businesses in Pennsylvania's history, Pennsylvania's ability to compete for jobs in a global marketplace was severely crippled. Arguably, Pennsylvania's business climate has never recovered.

Despite positive changes to the Commonwealth's business taxes over the last few years, the economic boom of the mid-to-late 1990s, and increased international competition, most of Pennsylvania's competitors were able to reduce their business tax burdens significantly. As a result, the Commonwealth's business tax structure continues to have some of the highest rates in the nation and is more burdensome than most others. While the progress on business taxes in Pennsylvania was constructive, it did little to improve our overall competitiveness in the nation and around the world.

The Chamber may support a thorough review and analysis of the current tax structure that includes dynamic econometric modeling. The process for review should be well-balanced in its representation of the business community and designed to make changes to the tax structure that are based on the principles of competitiveness, predictability, fairness, and simplicity.

In the absence of such broad-based structural recommendations, the Chamber may support specific tax changes that encourage companies to locate and expand in Pennsylvania, including:

- Elimination of the capital stock and franchise tax;
- Reduction of the corporate net income (CNI) tax rate;
- Elimination of the net operating loss cap;
- Establishment of a full single sales factor for CNI apportionment purposes;
- Establishment of destination sourcing on services revenues for CNI apportionment purposes;
- Administrative reforms that promote timely, efficient, and independent tax dispute resolution. Similarly, the Chamber may oppose tax policy options that hinder a company's ability to compete in today's global market. Specifically, the Chamber opposes:
 - Unreasonable restrictions on passive investment companies;
 - Increases in the tax burden on pass-through entities;
 - Mandatory Unitary Combined reporting;
 - Throw back/throw out rules;
 - Changes that exacerbate tax pyramiding in the imposition of a sales and use or some other consumption tax;
 - Adoption of a new or expanded gross receipts or business receipts tax;
 - Broad, subjective Department of Revenue powers.

Robert Phillips, IOM

Members in the News

Achieve Business Solutions and The Alternative Board (TAB) are holding introductory Peer Advisory Board Meetings at East Stroudsburg University on Tuesday, February 20. TAB Board meetings bring together area business owners to leverage each other's collective years of business experience in a think-tank environment, developing solutions and approaches to business challenges and opportunities. Seating is limited and advance registration is required. There is no cost or obligation for attending this meeting. Breakfast or lunch will be provided. If you spend more time working in your business than on your business, you need TAB. If you are interested in attending or learning more, fax your name, business name, and phone number to (973) 833.0200, call Marcy Turkington at (973) 940.2020 or email her at: mturkington@tab-nwjerseypoconos.com.

The Auxiliary of the Pocono Medical Center's 19th Annual Auction takes place live on TV-13 on March 26-29. During the broadcast, items donated from area businesses are auctioned off to the highest bidder. The money raised from the auctioned items help provide services to the community from Pocono Medical Center. Several large items have already been donated - Pocono Pool and Spa has donated a complete spa valued at approximately \$4,000 and Cramer's has donated a custom-built storage shed valued at \$2,500. LTS Builders and Realty has also donated a GE kitchen, including dishwasher, range, microwave, and refrigerator. All proceeds from the 19th Annual Auction will benefit the Valerie Hodge Memorial Fund, which helps fund the expansion of the Pocono Kids Dental program at the Clementine Abeloff Community Health Center. Pocono Kids Dental is a full-service pediatric dental facility, and is the only facility in the area that accepts children who are receiving Medical Assistance.

Coldwell Banker Phyllis Rubin Real Estate agent, Patti Hein of Stroudsburg, has been named to the Pennsylvania Association of REALTORS LeadershipPAR 2007 class. She is among only 12 selected by the Pennsylvania Association of REALTORS for this year's program. Each year, the Pennsylvania Association of Realtors offers its LeadershipPAR program by identifying emerging REALTOR leaders throughout the state and assisting them in developing their leadership skills. Individuals who show a strong potential to and interest in serving in leadership roles are selected. To graduate from the one-year program, participants complete government and public affairs training and participate in three, two-day retreats. Hein has been in the real estate business since 2003 specializing in land development, new construction, and residential sales. She is an active member of many regional business associations as well as a dedicated contributor to community service.

EstateColdwell Banker Phyllis Rubin Real Estate agent, Clarice Penna, GRI, of Blakeslee, has been promoted to manager with the company. Penna has been a realtor with Coldwell Banker Phyllis Rubin Real Estate for 11 years and most recently had served as an associate broker in the Brodheadsville and Blakeslee offices. She will take on the role of associate broker and manager adding the Mt. Pocono office to her area of respon-



Patti Hein



Clarice Penna, GRI

sibility. During her time with Coldwell Banker, Penna has earned honors including the Office Manager Award of Excellence and Million Dollar Office Award and has been named into the Sterling and International Diamond societies, sales levels achieved by only the top 18 and 13 percent, respectively, of the more than 126,000 sales associates worldwide in the Coldwell Banker system. Coldwell Banker Phyllis Rubin Real Estate has eight offices located throughout the region and has been serving the Pocono Mountains area for more than 25 years. Phone numbers and more information can be found online at: www.cbprre.com.

Core People Resources announced a partnership with Access Office Technologies, a sales and consulting company based in Stroudsburg. The partnership will complement both companies' offerings to provide clients with a broader base of tools for human resources and technology to help them better manage changes and operate more efficiently. The partnership with CPR will allow Access to expand its primarily hardware offerings to include a business software tool it can offer to its clientele. CPR's Web-based HR package has expanded to include tools to help businesses better manage the technology side of their operations such as a software shopping guide and best practices and procedures for backing up your data. For more information, contact Core People Resources at (877) CPR-4BIZ or email: support@corepeoplere-sources.com. For more information about Access Office Technologies, call (570) 421-0648 or visit www.accessoe.com online.

Core People Resources announced a partnership with mEnterprise Solutions, a business consulting firm based in Stroudsburg. The partnership will expand CPR's consulting services to include specialties offered by mEnterprise Solutions, which includes providing solutions to common and unique business problems surrounding people, processes, or technologies. The venture will complement both companies' offerings to provide clients with a broader base of tools to help them better manage changes and operate more efficiently. For more information, contact Core People Resources at (877) CPR-4BIZ or email: support@corepeoplere-sources.com. For more information about mEnterprise Solutions, call (570) 460-9599 or visit www.menterprisesolutions.com.

East Stroudsburg University is hosting Pocono Chamber Day where all Pocono Mountains Chamber of Commerce members, employees, and their families are offered free admission into the ESU vs. Bloomsburg University basketball game at Koehler Field House. The games, which are slated for Wednesday, February 14, will begin with the women tipping off at 6 p.m. followed by the men's team. For more information contact the ESU Athletic Department at (570) 422-3578.

GoldenTravelGuides' Owner and CEO, Rick Golden was recently chosen as 1 of 8 travel professionals in the country to participate in the Executive Track at the exclusive 25th Annual Florida Encounter Tradeshow, hosted by VISIT FLORIDA. The event marked the coming together of some of the foremost meeting and convention planning professionals to network with premier suppliers. The Executive Track, available by invitation only, was designed exclusively for senior



Rick Golden

levelmanagers involved in meeting planning or decision making. Golden was chosen because of his dedication to being at the forefront of the travel and tourism industry, and was one of just eight invited to attend. GoldenTravelGuides the largest leisure travel agency in PA and one of the largest in the Northeastern US is located in East Stroudsburg. Their "Best of" City Guides now represent more than 150 of the world's top travel destinations. They arrange for groups, leisure, and business travelers at 40,000 hotels across the world. Call them at: (877) 465.3368 or www.GoldenTravelGuides.com.

Herbert, Rowland & Grubic, Inc. (HRG) has hired Alfred (Al) Handy, P.E., to manage the Civil Service Group in its Stroudsburg office. He will be responsible for designing diverse civil infrastructure for public and private sector clients throughout Northeastern Pennsylvania. Handy earned his bachelor's degree in engineering science from Hofstra University and is a registered professional engineer in the states of Pennsylvania, New York, and New Jersey. He has 25 years of engineering experience, which includes site, roadway, and bridge design, and construction administration, and he is a member of the American Society of Civil Engineers. Prior to joining HRG, Handy held high level management positions in two New Jersey consulting firms and was the assistant superintendent of bridges for Warren County. Originally founded 44 years ago to serve Central Pennsylvania, HRG has grown into a full-service engineering firm, providing quality, cost-effective design solutions to a diverse client-base throughout the Mid-Atlantic Region.

Continued on Page 9

Monroe County March of Dimes WalkAmerica

2007 Kick Off

Thursday February 22, 2007 at 5:30 p.m.
Great Wolf Lodge
Presentation on the March of Dimes and being a
walk team
Snacks and drinks

WalkAmerica 2007

Sunday April 29, 2007
East Stroudsburg University
Registration: 8 a.m.; Step off: 9 a.m.

Safe four mile walk through East Stroudsburg
and Downtown Stroudsburg with lunch provided,
kids activities, music, and raffle to follow.

March of Dimes (610) 439-7420 or
go online at: www.walkamerica.org

**"with your support, there's hope....
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(570) 629-4157

meredith@weallwinllc.com

www.weallwinllc.com

MORTGAGES-REAL ESTATE-INVESTMENTS

Welcome New Members

The following new members are not listed in the 2007 Membership Directory & Buyer's Guide. Please be sure to add this page to your copy of the Directory.

Air Dynamics Heating, Air Conditioning and Plumbing

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(570) 992-1517
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www.airdynamicsonline.com
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(570) 688-9525
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www.gourmetsweettreats.com
RETAIL

Caresite Pharmacy

LuAnn Domenico
21 Commerce Court
Mt. Pocono, PA 18344
(570) 895-5055
(570) 895-5056
ldomenico@caresiterx.com
www.caresiterx.com
PHARMACIES

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www.cottman.com
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michael.moynihan@gradtechs.com
www.gradtechs.com
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